Consolidated Financial Statements

June 30, 2023

Shepherd University
Foundation, Inc. and
Supporting Organization

### **CONTENTS**

	PAGE
OFFICERS AND BOARD OF DIRECTORS OF SHEPHERD UNIVERSITY FOUNDATION, INC.	
INDEPENDENT AUDITOR'S REPORT ON FINANCIAL STATEMENTS	1-3
FINANCIAL STATEMENTS	
Consolidated Statements of Financial Position	4
Consolidated Statements of Activities	5
Consolidated Statements of Cash Flows	6
Notes to Consolidated Financial Statements	7-30
SUPPLEMENTARY INFORMATION	
Consolidating Statement of Financial Position – June 30, 2023	31
Consolidating Statement of Financial Position – June 30, 2022	32
Consolidating Statement of Activities – Year Ended June 30, 2023	33
Consolidating Statement of Activities – Year Ended June 30, 2022	34
Consolidating Statement of Cash Flows – Year Ended June 30, 2023	35
Consolidating Statement of Cash Flows – Year Ended June 30, 2022	36
INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL	
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT	
OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT	
AUDITING STANDARDS	37-38
INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM	
GUIDANCE	39-41
CONSOLIDATED SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS	42
NOTES TO CONSOLIDATED SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS	43
SCHEDULE OF FINDINGS AND QUESTIONED COSTS	44
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS	45

#### SHEPHERD UNIVERSITY FOUNDATION, INC.

#### **Officers**

Name Christopher S. Colbert '95 D. Benjamin Deuell, DO '08 Karl L. Wolf '70 Austin J. Slater, Jr. '76 James Taylor Position
President
Vice President
Secretary
Treasurer
Executive Vice President

#### **Board of Directors**

<u>Name</u>	<u>Class</u>
Christopher S. Colbert '95	2023
Victoria M. Johnston '96	2023
Matthew P. Knott '96	2023
Brian K. Jackson '87	2023
Tammy Gill '18	2023
J. David Rickard '56	2024
Mary Elizabeth (Liz) Oates	2024
W. Gregory (Greg) Snellings '91	2024
Dr. Heidi M. Hanrahan	2024
Karl L. Wolf '70	2024
James S. Scott '88	2024
Austin J. Slater, Jr. '76	2025
Alfred L. (Al) Young '89	2025
Mary Kathryn Robinson	2025
Andrew Patterson '95	2025
Darren B. Iden '89	2025
Dr. Janine Sam	2025
Pat Moler Egle '60	2026
Robert H. Jensenius '72	2026
D. Benjamin Deuell, DO '08	2026
Dr. Jason Best	2026
Christopher K. Robertson '89	2026

#### **Directors Emeriti**

Ramon A. Alvarez '62 Allen L. Lueck '67 Susan Mentzer-Blair '72 Jerry P. Kerr '68 Kenneth E. Harbaugh

#### **Directors Emeriti**

Michael A. Smith '89 Dr. Jane Ikenberry-Dorrier '65 Elizabeth S. Lowe '52 David T. Newlin '76 Dr. James A. Butcher

#### **Directors at Large**

Mary J. C. Hendrix '74 Arthur J. Auxer '69 Cecelia Mason James Taylor



#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Shepherd University Foundation, Inc. and Supporting Organization Shepherdstown, West Virginia

#### REPORT ON THE AUDIT OF THE CONSOLIDATED FINANCIAL STATEMENTS

#### **Opinion**

We have audited the accompanying consolidated financial statements of the Shepherd University Foundation, Inc. and Supporting Organization (nonprofit organizations), which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Shepherd University Foundation, Inc. and Supporting Organization as of June 30, 2023 and 2022, and the changes in their consolidated net assets and their consolidated cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Shepherd University Foundation, Inc. and Supporting Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Shepherd University Foundation, Inc. and Supporting Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of Shepherd University Foundation, Inc. and Supporting
  Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the
  aggregate, that raise substantial doubt about Shepherd University Foundation, Inc. and
  Supporting Organization's ability to continue as a going concern for a reasonable period of
  time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying consolidating statements of financial position, activities and cash flows and the accompanying consolidated schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating statements of financial position, activities and cash flows and the accompanying consolidated schedule of expenditures of federal awards are fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

#### OTHER REPORTING REQUIRED BY GOVERNMENT AUDITING STANDARDS

Smith Ellioth Koonns + Company, LCC

In accordance with *Government Auditing Standards*, we have also issued our report dated September 8, 2023, on our consideration of Shepherd University Foundation, Inc. and Supporting Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Shepherd University Foundation Inc. and Supporting Organization's internal control over financial reporting and compliance.

Hagerstown, Maryland September 8, 2023

#### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION **Consolidated Statements of Financial Position** June 30, 2023 and 2022

		2023	2022
ASSETS			
Current Assets			
Cash and cash equivalents	\$	4,413,792	\$ 4,416,083
Pledges receivable, net of present value adjustment		89,220	470,232
Accounts receivable		51,002	33,705
Due from Shepherd University		3,498	4,507
Accrued interest receivable		43,624	30,420
Prepaid expenses		42,862	25,424
Investments		35,484,474	31,881,937
Interest in life estate		447,500	445,804
Property and equipment, net		17,172,905	 17,630,731
TOTAL ASSETS	\$	57,748,877	\$ 54,938,843
LIABILITIES AND NET ASSETS			
Liabilities			
Accounts payable	\$	6,999	\$ 5,802
Due to Shepherd University		554,680	682,252
Accrued interest		18,086	39,638
Custodial liabilities		1,410,049	1,329,446
Gift annuities payable		53,790	61,048
Loan payable, net		20,830,194	 20,922,819
Total Liabilities		22,873,798	23,041,005
Net Assets			
Net Assets Without Donor Restriction			
Undesignated (deficit)		(4,318,063)	(4,177,720)
Designated		104,385	107,572
Net Assets With Donor Restriction			•
Restricted for a specific purpose		11,902,127	9,740,022
Restricted in perpetuity		27,186,630	 26,227,964
Total Net Assets		34,875,079	 31,897,838
TOTAL LIABILITIES AND NET ASSETS	\$	57,748,877	\$ 54,938,843

#### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION **Consolidated Statements of Activities** Years Ended June 30, 2023 and 2022

		2023	2022
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS	;		
SUPPORT AND REVENUE		4.0=0.040	1 == 0 (10
Potomac Place lease income, net of waivers	\$	1,870,242	\$ 1,758,619
Cash contributions		259,661	-
Nonfinancial contributions		12,600	12,600
Net investment return		1,000	909
Other revenue		12,537	16,704
Transfers for SUF management fees earned		793,604	806,981
Other transfers		(2,198)	2,368
Net assets released from restrictions		1,684,987	 1,980,053
Total Revenue and Other Support		4,632,433	4,578,234
EXPENSES			
Program expenses		4,103,807	4,642,384
General and administrative		672,156	 684,618
Total Expenses		4,775,963	5,327,002
Change In Net Assets Without Donor Restrictions		(143,530)	 (748,768)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS			
SUPPORT AND REVENUE		2 (00 5 (5	2 000 725
Cash contributions		2,600,565	2,098,725
Stock contributions		13,407	1,567,302
Other nonfinancial contributions		23,089	9,100
Other revenue		24,012	19,416
Net investment return (loss)		2,936,091	(5,078,008)
Transfers for SUF management fees earned		(793,604)	(806,981)
Other transfers		2,198	(2,368)
Net assets released from restrictions		(1,684,987)	 (1,980,053)
Change in Net Assets With Donor Restriction		3,120,771	 (4,172,867)
Increase (Decrease) In Net Assets		2,977,241	 (4,921,635)
NET ASSETS, BEGINNING OF YEAR		31,897,838	36,819,473
NET ASSETS, END OF YEAR	\$	34,875,079	\$ 31,897,838

### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Consolidated Statements of Cash Flows Years Ended June 30, 2023 and 2022

	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES	 	 
Increase (decrease) in net assets	\$ 2,977,241	\$ (4,921,635)
Adjustments to reconcile increase (decrease) in net assets		
to net cash provided by operating activities:		
Net realized and unrealized (gains) losses on investments	(2,070,046)	6,043,229
Depreciation	525,839	709,008
Non-cash interest expense associated with debt issuance costs	1,262	1,262
Accrued interest converted to loan principal	222,963	-
Non-cash stock contributions received	(13,407)	(1,567,302)
Decrease in pledges receivables, net of discount	381,012	805,085
(Increase) in accounts receivable	(17,297)	(10,224)
(Increase) decrease in accrued interest receivable	(13,204)	218
(Increase) decrease in prepaid expenses	(17,438)	2,197
(Increase) in interest in life estate	(1,696)	(19,992)
Increase in accounts payable	1,197	3,170
Increase (decrease) in net due to (due from) Shepherd University	(126,563)	575,703
Increase (decrease) in accrued interest payable	(21,552)	39,638
Increase in custodial liabilities	 80,603	 158,670
Net Cash Provided By Operating Activities	1,908,914	 1,819,027
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of investments	6,254,701	5,247,810
Purchases of investments	(7,777,790)	(6,800,223)
Purchases of property, plant, and equipment	(64,008)	-
Gift annuity payments	 (7,258)	(12,229)
Net Cash (Used In) Investing Activities	 (1,594,355)	 (1,564,642)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of loan borrowings	 (316,850)	 (60,807)
Net Cash (Used In) Financing Activities	(316,850)	(60,807)
Net Increase (Decrease) In Cash and Cash Equivalents	(2,291)	193,578
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR	 4,416,083	 4,222,505
CASH AND CASH EQUIVALENTS, END OF YEAR	\$ 4,413,792	\$ 4,416,083
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION		
Cash paid for interest	\$ 402,160	\$ 564,263

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Reporting Principles

The consolidated financial statements include Shepherd University Foundation, Inc. and Shepherd University Foundation Supporting Organization (collectively referred to as the Foundation). Shepherd University Foundation, Inc. shares a common governing board with and has an ongoing economic interest in the Shepherd University Foundation Supporting Organization (Supporting Organization). As a result, these entities are financially interrelated and consolidation is required under accounting principles generally accepted in the United States. All significant intercompany balances and transactions have been eliminated.

#### Nature of Operations and Program Activities

The Shepherd University Foundation, Inc., and the Shepherd University Foundation Supporting Organization are nonprofit organizations incorporated in the state of West Virginia and headquartered in Shepherdstown, West Virginia. The primary purpose of the Shepherd University Foundation, Inc. is to provide assistance and support for the students, facilities and programs of Shepherd University. The primary purpose of the Shepherd University Foundation Supporting Organization is to provide financial support and other supporting services to the Shepherd University Foundation, Inc. The major program of the Shepherd University Foundation Supporting Organization is the operation of the Potomac Place residence hall for students attending Shepherd University.

#### Basis of Accounting

The consolidated financial statements of the Shepherd University Foundation, Inc. and Supporting Organization are presented on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions.

Revenues are reported as increases in net assets without donor restriction unless use of the related assets are limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on assets or liabilities are reported as increases or decreases in net assets without donor restriction unless their use is restricted by explicit donor stipulation or by law. Expirations of net assets with donor restriction (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as net assets released from restrictions.

Custodial accounts representing funds held by the Foundation on behalf of Shepherd University and/or departments of the University or related parties to the University are reported as custodial liabilities. The Foundation is responsible for the management and administration of these funds.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Net Assets**

The Foundation is required to report information regarding its financial position and activities according to two classes of net assets: without donor restrictions and with donor restrictions. A description of the two net asset categories follows:

#### Net Assets Without Donor Restriction

Net assets that are not subject to donor-imposed stipulations. Net assets without donor imposed restrictions include net assets designated by the board for a specific purpose, namely to provide college support to Shepherd University. Board-designated net assets amounted to \$104,385 and \$107,572 at June 30, 2023 and 2022, respectively.

#### Net Assets With Donor Restriction

Net assets whose use by the Foundation is subject to donor-imposed restrictions that can be fulfilled by actions of the Foundation pursuant to those restrictions or that expire by the passage of time, and net assets subject to donor-imposed restrictions that are to be maintained in perpetuity by the Foundation. Generally, restrictions are to provide assistance and support for the students, facilities and programs of Shepherd University.

#### **Investments**

The Foundation accounts for its investments in accordance with United States generally accepted accounting principles (U.S. GAAP). Under U.S. GAAP, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values in the consolidated statements of financial position. Unrealized gains and losses are included in the changes in net assets.

Investments of the Foundation are exposed to various risks, such as interest rate, market, currency and credit risks. Market risks include global events which could impact the value of investment securities, such as a pandemic or international conflict. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect investment assets reported in the consolidated financial statements.

#### Pledges Receivable

Pledges are recorded as revenue when received. It is the Foundation's policy to evaluate individual pledges annually to determine collectability. Pledges deemed uncollectable are written off as part of the change in net assets in the year such determination is made. The present value adjustment for pledges receivable is calculated by determining the present value of the future contributions expected to be received, using a discount rate of 6%.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Contributions**

Unconditional contributions, including unconditional promises to give, are recognized as revenue in the period received. All contributions are available for unrestricted use unless specifically restricted by the donor. Bequests are recorded as revenue at the time an unassailable right to the gift has been established and the proceeds are measurable. Non-cash contributions received that are retained or passed through to Shepherd University are recorded at their current or appraised value at the date they are contributed. Donated stock is recorded at its fair market value on the date of receipt.

The Foundation does not recognize contributions that are conditional; that is, contributions are recognized at the point in time that any barriers to overcome have been met and when no right of return exists. Conditional contributions not included in the Foundation's financial statements include testamentary gifts and any other contributions contingent on the occurrence of an event that has not yet happened.

#### **Property and Equipment**

Purchased assets are recorded at cost. Donated assets retained by the Foundation are recorded at their current or appraised value at the date they are donated. Expenditures of \$5,000 or more and having a useful life greater than one year are capitalized. Assets no longer in use are retired. Maintenance and repairs are expensed as incurred. Depreciation is calculated by the straight-line method over the estimated useful lives of the assets as follows:

	Years	
Office equipment	3 - 7	
Residence hall building and improvement	8 - 40	
Residence hall furniture and fixtures	5	

#### **Loan Origination Costs**

The Foundation has presented all loan origination costs as a direct deduction from loans payable. Amortization of the loan costs is included as a component of interest expense.

In February 2018, the Shepherd University Supporting Organization incurred loan origination costs of \$26,890 associated with the permanent refinancing of the WV Economic Development Authority bond anticipation notes with a USDA loan. In April 2019, an additional \$23,000 of loan costs associated with this permanent financing was incurred. These costs are being amortized using the straight-line method over the life of the related debt, which is 40 years.

#### Advertising

Advertising costs, included as a component of program development, are expensed as incurred and amounted to \$699 and \$1,410 for the years ended June 30, 2023 and 2022, respectively.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Functional Expenses**

Certain costs have been allocated among the programs and supporting services. Allocation of costs by function is based principally on specific identification of costs to either program or general and administrative expenses. Non-specifically identified costs are based on square footage allocations and on management's allocation of time requirements incurred for the various functions based on their analysis of historical activities. The Foundation did not engage in any material fundraising activities during the years ended 2023 and 2022, respectively.

#### Residence Hall Revenue, Accounts Receivable and Deferred Revenues

Revenues related to the operation of the Potomac Place residence hall are recognized in the period the related housing and services are provided. To the extent applicable, deferred revenue is recognized for any advanced payments received from students and others prior to the period of the rental. Accounts receivable primarily represents amounts due for residence hall rentals that occurred prior to the financial statement date. Management determines an allowance for doubtful accounts by regularly evaluating the individual receivables and considering the student's financial condition and payment history. Receivables are written off when deemed uncollectible. As of June 30, 2023 and 2022, management feels all receivables will be collected and therefore, has not established an allowance for doubtful accounts.

#### Revenue Recognition - Exchange Transactions

The Foundation recognizes revenue in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 606, Revenue from Contracts with Customers (ASC 606), as amended. ASC 606 applies to exchange transactions with customers that are bound by contracts or similar arrangements and establishes a performance obligation approach to revenue recognition.

The Foundation's only revenue stream containing exchange transactions with customers that were subject to ASU 2014-09 are the sales of tickets and sponsorships to the annual Scarborough Society Gala. The Scarborough Society Gala ticket and sponsorship sales contain a single performance obligation and revenue is recognized at a single point in time when the Scarborough Society Gala event is held. The revenue is reported as a component of donor restricted other revenue on the statements of activities. There are no receivables, contract assets or contract liabilities associated with the Scarborough Society Gala.

#### **Transfers**

Transfers reported on the consolidated statement of activities generally represent the movement of a fund's existing net assets to the net assets of another fund with a different level of restriction. Transfers can occur when the donor of a fund changes the associated restriction of an established fund to another purpose, if the donor wishes to distribute available earnings on an existing fund to another fund within the Foundation or when a fund pays their share of management fees due to the Foundation.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Tax Exempt Status

The Internal Revenue Service has determined that the Shepherd University Foundation, Inc. and Shepherd University Foundation Supporting Organization are organizations described in Section 501(c)(3) of the Internal Revenue Code and are therefore exempt from federal income tax. Shepherd University Foundation, Inc. has also been classified as a public charity under Section 509(a)(1) of the Internal Revenue Code and Shepherd University Foundation Supporting Organization has been classified as a public charity under Section 509(a)(3) of the Internal Revenue Code.

The Foundation follows generally accepted accounting principles, which provides guidance on accounting for uncertainty in income taxes recognized in an organization's financial statements. The Foundation's policy is to charge penalties and interest to income tax expense as incurred. The Foundation's federal and state income tax returns are subject to examination by the Internal Revenue Service and state tax authorities, generally for a period of three years after the returns are filed.

#### Use of Estimates in the Preparation of Consolidated Financial Statements

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### Recently Adopted Accounting Standard - Leases

On July 1, 2022, the Foundation adopted and implemented Accounting Standard Update (ASU) No. 2016-02, *Leases* (Topic 842) and all subsequent ASUs that modified Topic 842. The Foundation elected the prospective application approach provided by ASU 2018-11 and did not adjust prior periods for Topic 842. Financial results and disclosures for reporting periods beginning on or after July 1, 2022, are presented under the Topic 842 requirements. The Foundation made the policy election to account for short-term leases (leases with enforceable terms of 12 months or less) by recognizing the lease payments as expense on a straight-line basis over the term of the lease. The Foundation also elected certain practical expedients within the standard and consistent with such election did not reassess the lease classification for any expired or existing leases and did not reassess whether any expired or existing contracts contain leases, did not reassess the lease classification for any expired or existing leases, and did not reassess any initial direct costs for existing leases. The adoption of Topic 842 did not result in an adjustment to net assets as of the implementation date and resulted in no impact to the amount of lease expense that would have been recognized in accordance with prior accounting standards applicable to leases.

#### Statement of Cash Flows

For purposes of presenting cash flow information, the Foundation has defined cash equivalents as highly liquid debt instruments with original maturities of three months or less.

#### NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Concentrations of Credit Risk**

In the course of conducting its activities the Foundation encourages alumni, local businesses and the general public to support its purposes by regularly soliciting contributions. Many of the contributors pledge their support over several years in the form of pledges. Pledges that are legally enforceable represent extensions of credit by the Foundation to its donors.

#### Risks and Uncertainties

The Foundation places its demand deposits with local banks. At times such balances may be in excess of the Federal Deposit Insurance Corporation insurance limit. Management considers this to be a normal business risk.

#### NOTE 2 CASH AND CASH EQUIVALENTS

Cash and cash equivalents includes restricted cash held in demand accounts at financial institutions or brokerage firms that are associated with custodial liabilities or restricted funds held within the Foundation. Also, in connection with the USDA loan discussed in Note 9, the Foundation is required to maintain a debt service reserve account and property replacement reserve account. The Foundation is required to make monthly deposits of at least \$7,990 to the debt service reserve account until the account balance reaches \$922,092. The Foundation also must make monthly deposits into a property replacement reserve account. The amount of the required monthly deposit was \$5,245 at June 30, 2023 and increases by 3% each February until the USDA loan is paid off.

In September 2020, the Foundation received approval from the USDA to defer payments on the USDA loan, as discussed further in Note 9. In conjunction with the loan deferral, the Foundation was instructed by the USDA to stop making monthly payments to the debt service reserve account and the property replacement reserve account from September 2020 until the end of the loan deferral period in September 2022. The available balance in the debt service reserve account had to be applied to principal payments due before the principal deferral period could start. In October 2022, the required reserve payments resumed.

Cash and cash equivalents consisted of the following at June 30, 2023 and 2022:

	2023	2022
Restricted Cash		
Cash associated with custodial liabilities	\$ 1,410,049	\$ 1,329,446
Cash associated with restricted funds	2,043,671	2,046,623
Debt service reserve account	71,935	-
Property replacement reserve account	199,960	 153,208
Total Restricted Cash	3,725,615	3,529,277
Unrestricted Cash	688,177	 886,806
Total Cash and Cash Equivalents	\$ 4,413,792	\$ 4,416,083

#### NOTE 3 PLEDGES RECEIVABLE

Pledges receivable represent amounts due to the Foundation for legally enforceable pledges. These pledges are payable in full or in part through June 30, 2025.

Pledges receivable as of June 30, 2023 and 2022 consist of net assets with donor restriction. These unconditional promises to give are scheduled to be received by the Foundation over the next two years and are considered to be fully collectible.

	2023	2022
Receivable in less than one year	\$ 87,333	\$ 452,100
Receivable in one to five years	2,000	 19,333
Total pledges receivable	89,333	471,433
Less discount to net present value	 (113)	 (1,201)
Net Pledges Receivable	\$ 89,220	\$ 470,232

#### NOTE 4 INVESTMENTS

The Foundation maintains investment securities with various brokerage companies. The Foundation also holds investments in real estate, certificates of deposit, and some common stock that are not invested with brokerage companies.

Investment securities at June 30, 2023 and 2022 are composed of the following:

Cost	Market	
\$ 701,271	\$	701,271
3,264,550		3,152,835
2,483,445		2,298,697
18,113,318		23,232,346
2,467,178		2,494,808
650,445		649,267
 2,475,909		2,866,521
\$ 30,156,116	\$	35,395,745
\$ 700,275	\$	700,275
1,925,671		1,831,808
1,961,326		1,746,406
19,033,008		21,759,475
2,360,056		2,458,654
611,807		653,541
2,445,144		2,639,044
\$ 29,037,287	\$	31,789,203
\$	\$ 701,271 3,264,550 2,483,445 18,113,318 2,467,178 650,445 2,475,909 \$ 30,156,116 \$ 700,275 1,925,671 1,961,326 19,033,008 2,360,056 611,807 2,445,144	\$ 701,271 \$ 3,264,550

#### NOTE 4 INVESTMENTS (CONTINUED)

At June 30, 2023 and 2022, there was \$659,209 and \$1,385,261, respectively, of cash and cash equivalents held in the brokerage accounts available to be invested by the Foundation.

The investment in real estate is included in investments at net book value on the consolidated statement of financial position due to not having a readily available market value. Investment in real estate is comprised of the following:

			Accumulated			Net
Description	escription		Dej	Depreciation		ok Value
2023						
Land	\$	40,000	\$	-	\$	40,000
Building		160,202		111,473		48,729
	\$	200,202	\$	111,473	\$	88,729
			,			
2022						
Land	\$	40,000	\$	-	\$	40,000
Building		160,202		107,468		52,734
	\$	200,202	\$	107,468	\$	92,734

Depreciation expense related to investment in real estate amounted to \$4,005 for each year ended June 30, 2023 and 2022, respectively.

The following is a summary of the Foundation's investments at June 30, 2023 and 2022:

Description	2023			2022
Investment securities	\$	35,395,745	\$	31,789,203
Real estate		88,729		92,734
	\$	35,484,474	\$	31,881,937

The risks of economic uncertainty and market volatility underscore the level of investment risk associated with the Foundation's investments.

#### NOTE 5 INTEREST IN LIFE ESTATE

During the year ended June 30, 2013, a donor established a life estate giving a remainder interest in a residential property to the Foundation, while retaining a life interest in the property. A life estate agreement is an arrangement whereby the donor transfers property to a charity while retaining the right to occupy and otherwise enjoy the full use of the property for the donor's choice of a term of years or the lifetime of the donor. The present commitment value of the property is based on the individual's life expectancy, which provides for a contribution value based upon the fact the donor is making a present commitment to a future charitable gift. The value of the property is based upon a third-party appraisal value at the date of transfer of \$447,500, discounted by the present value of the fair market rental value of the property at the time of the transfer of \$1,700 per month. The present value was calculated based upon the life expectancy of the donor as determined by the Social Security Life Expectancy tables and a 3.25% rate of return per the American Council on Gift Annuities. Assets held in life estates at June 30, 2023 and 2022 were \$447,500 and \$445,804, respectively, and are reported at the calculated present value on the Foundation's consolidated statement of financial position. Changes in the present value of the life estate are reflected as changes in net assets with donor restriction in the Foundation's consolidated statement of activities.

#### NOTE 6 PROPERTY AND EQUIPMENT

Equipment consists of the following:

	2023	2022
Office equipment	\$ 12,749	\$ 20,272
Residence hall building and improvement	20,146,309	20,082,300
Residence hall furniture and fixtures	1,006,723	1,012,802
	21,165,781	21,115,374
Less: accumulated depreciation	(3,992,876)	(3,484,643)
Net Book Value	\$ 17,172,905	\$ 17,630,731

Depreciation expense related to property and equipment was \$521,834 and \$705,003 for the years ended June 30, 2023 and 2022, respectively.

The cost, accumulated depreciation and depreciation expense related to investments in real estate, as disclosed in Note 4, are excluded from the above property and equipment disclosure.

#### NOTE 7 CUSTODIAL LIABILITIES

Generally accepted accounting principles establish standards for transactions in which a foundation accepts a contribution from a donor and agrees to transfer those assets, the return on investment of those assets, or both, to another entity that is specified by the donor. Specifically, if a not-for-profit organization establishes a fund at a foundation with its own funds and specifies itself or its affiliate as the beneficiary of that fund, the foundation must account for the transfer of such assets as a liability. The liability has been established at the fair market value of the funds, which is generally equivalent to the present value of future payments expected to be made to the not-for-profit organizations.

The gross receipts and disbursements for the custodial accounts, and the net investment return on investments for the custodial accounts for the years ended June 30, 2023 and 2022 are as follows:

	2023	2022
Custodial receipts	\$ 560,054	\$ 762,656
Custodial payments	(487,171)	(604,077)
Net investment return	7,720	91
Net Increase in Custodial Liabilities	\$ 80,603	\$ 158,670

#### NOTE 8 GIFT ANNUITIES

The Foundation has entered into several charitable gift annuity agreements with donors. Charitable gift annuities represent a gift of cash, investments or other assets from a donor. In return, the donor receives a fixed stream of income from the Foundation for the rest of their life. Upon the end of the donor's life, the Foundation takes ownership of the remainder of the gift. Gift annuities are recognized at fair value when received, and the corresponding liabilities are recorded using the present value of future cash flows expected to be paid to the donors and are being amortized over the expected lives of the donors.

The liability associated with gift annuities payable amounted to \$53,790 and \$61,048 for the years ended June 30, 2023 and 2022, respectively.

#### NOTE 9 LOAN PAYABLE

As disclosed in Note 16, in June 2016 the Shepherd University Foundation Supporting Organization obtained interim financing for their student housing facility project through bond anticipation notes issued by the West Virginia Economic Development Authority. The Shepherd University Foundation Supporting Organization borrowed \$22,035,000 under Series 2016A bond anticipation notes with an interest rate of 1.20% and \$350,000 of Series 2016B taxable bond anticipation notes with an interest rate of 2.45%. The loans matured on February 1, 2018 and required semi-annual interest only payments on August 1 and February 1 of each loan year. On February 1, 2018, all outstanding interest and principal was repaid using the financing provided by the USDA rural development loan noted below. The bond anticipation notes were secured by a leasehold deed of trust on the student housing facility project, which was released upon repayment of the notes.

#### NOTE 9 LOAN PAYABLE (CONTINUED)

On January 19, 2018, the Shepherd University Foundation Supporting Organization borrowed \$21,892,000 under a 40-year USDA rural development loan to finance the Potomac Place student housing facility project. The original USDA loan agreement required monthly principal and interest payments of \$76,841, including interest fixed at 2.875%. The loan is scheduled to mature on January 19, 2058. The USDA loan is secured by a leasehold deed of trust on the Potomac Place student housing facility, including all real property and any furniture, fixtures and equipment related to the housing facility. In addition, all revenues, accounts receivable and intangibles associated with the Potomac Place student housing facility have been assigned and pledged to the USDA. As disclosed in Note 2, under the USDA loan agreement, the Shepherd University Foundation Supporting Organization is required to maintain and make monthly deposits into a debt service reserve bank account and property replacement reserve bank account.

Due to the economic impact caused by the COVID-19 pandemic on Potomac Place revenues, Shepherd University Foundation Supporting Organization applied for a loan deferral offered by the USDA. In September 2020, Shepherd University Foundation Supporting Organization received approval from the USDA to defer all loan payments on the above loan after the debt service reserve had been fully depleted and, beginning in September 2020, to cease making the monthly debt service and equipment replacement reserve payments during the deferral period. Shepherd University Foundation Supporting Organization was able to make loan payments through November 2020 using the available balance of the debt service reserve cash account and began deferring loan payments in December 2020. The original loan deferral period expired in September 2021. The USDA approved an extension of the deferral period in December 2021 and waived any principal payments due for October and November 2021. The extended loan deferral period expired in September 2022 with monthly payments resuming in October 2022. As of June 2022, Shepherd University Foundation Supporting Organization had paid all deferred loan interest that had accrued from the start of loan deferral period through June 19, 2022. Upon the end of the deferral period, the USDA converted \$222,963 of unpaid interest that accrued during the deferral period to loan principal. Commencing with the October 2022 loan payment, the monthly principal and interest payment increased to \$79,890 to fully amortize the loan principal by the original maturity date.

The carrying value of the collateral securing the above loan was \$17,172,905 and \$17,630,731 at June 30, 2023 and 2022, respectively. Total interest capitalized during the construction period of the student housing facility project amounted to \$311,669.

The balance of the loan payable, net of loan costs, at June 30, 2023 and 2022 is as follows:

		2023	2022
USDA Rural Development Loan	\$	20,873,908	\$ 20,967,795
Less loan costs, net of accumulated amortization	1		
of \$6,176 and \$4,914, respectively		(43,714)	(44,976)
	\$	20,830,194	\$ 20,922,819

#### NOTE 9 LOAN PAYABLE (CONTINUED)

The future required principal payments on the loan payable as of June 30, 2023 are as follows:

Year Ending June 30,	
2024	\$ 361,659
2025	373,832
2026	384,722
2027	395,930
2028	405,949
Thereafter	 18,951,816
	\$ 20,873,908

Amortization of loan costs charged to interest expense for the years ended June 30, 2023 and 2022 was \$1,262 for each period.

#### NOTE 10 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at June 30, 2023 and 2022:

	2023	2022
Restricted for a Specific Purpose		
Scholarships, awards and college support	\$ 11,902,127	\$ 9,740,022
Restricted in Perpetuity		
Endowment Funds	 27,186,630	 26,227,964
	\$ 39,088,757	\$ 35,967,986
Assets Cash and equivalents Pledges receivable, net of present value adjustment	\$ 2,043,671 89,220	\$ 2,046,623 470,232
Accrued interest receivable	43,624	30,420
Investments	35,395,745	31,789,203
Interest in life estate	 447,500	 445,804
	\$ 38,019,760	\$ 34,782,282

At June 30, 2023 and 2022 there were deficits in the amounts of \$1,068,997 and \$1,185,704, respectively, of assets available to cover the balance of non-endowed net assets restricted for a specific purpose. As further disclosed in Note 19, this deficit was a result of accumulated expenditures exceeding revenues of the undesignated operating fund, which is reported as net assets without donor restriction.

#### NOTE 11 ENDOWMENTS

The Foundation's endowments consist of individual donor-restricted funds established to provide scholarships, awards and college support to the students, faculty and programs of Shepherd University. Net assets associated with endowment funds are classified and reported as net assets with donor restriction based on the donor-imposed restrictions. The classification is based on the board's interpretation of West Virginia's statutes that govern such endowments and its interpretations of donor intent and the related endowment bylaws.

The Foundation considers several factors when making a determination to appropriate or accumulate donor-restricted endowment funds. These factors include the duration and preservation of the fund, the mission of the Foundation, the purpose of any donor-restrictions, general economic conditions, the possible effect of inflation and deflation, the expected total return from income and the appreciation of investments, and other resources.

The Board of Trustees of the Foundation has interpreted the State Prudent Management of Institutional Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, The Foundation classifies as net assets with donor restriction - restricted in perpetuity (a) the original value of gifts donated to the permanent endowment and (b) the original value of subsequent gifts to the permanent endowment. The net investment return on the endowment funds is classified as net assets with donor restrictions – restricted for a specific purpose until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by SPMIFA.

Under the Foundation's spending policy, annually the Board of Directors will approve a distribution rate with a target rate of 2% and not exceed 3%. New endowments should be given time to appreciate and once the fund has appreciated at least 20% then distributions can be made in an amount equal to the annually approved distribution rate multiplied by the average market value of the fund for the previous 20 calendar quarters. Any undistributed net investment income is added to net assets with donor restrictions – restricted for a specific purpose.

The endowments are invested consistent with an investment policy statement that is monitored by the Foundation's Directors. To satisfy the long-term rate-of-return objectives, the Foundation relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). Funds in the endowment are primarily invested in U.S. Government Securities, corporate bonds, mutual funds, exchange traded funds and stocks with several investment managers using an investment philosophy that maintains equities in the range of 45% to 85% of the total fund, alternatives in the range of 0% to 30%, fixed income securities in the range of 0% to 40%, and cash and cash equivalents in the range of 0% to 25%.

All endowment funds held at the Foundation are donor restricted endowment funds. Donor restricted endowment funds amounted to \$29,718,043 and \$27,298,195 as of June 30, 2023 and 2022, respectively.

#### NOTE 11 ENDOWMENTS (CONTINUED)

The changes in endowment net assets for the years ended June 30, 2023 and 2022 were as follows:

Endowment Net Assets at July 1, 2021	\$ 30,505,661
Net investment return (loss)	(4,311,234)
Contributions	2,124,843
Transfers of funding within the Foundation	(752,596)
Appropriations of endowment	
assets for expenditure	(268,479)
Endowment Net Assets at June 30, 2022	\$ 27,298,195
Net investment return	2,491,889
Contributions	929,941
Transfers of funding within the Foundation	(690,672)
Appropriations of endowment	
assets for expenditure	(311,310)
Endowment Net Assets at June 30, 2023	\$ 29,718,043

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or SPMIFA requires the Foundation to retain as a fund of perpetual duration (underwater endowments). At June 30, 2023, twenty-two endowment funds with original gift values of \$2,772,082, fair values of \$2,586,966 and deficiencies of \$185,116 were reported in net assets with donor restrictions. At June 30, 2022, thirty-eight endowment funds with original gift values of \$7,428,350, fair values of \$7,074,954 and deficiencies of \$353,396 were reported in net assets with donor restrictions.

#### NOTE 12 FAIR VALUE MEASUREMENTS

Accounting Standards Codification (ASC) 820, *Fair Value Measurements*, defines fair value, establishes a framework for measuring fair value, establishes a three-level valuation hierarchy for disclosure of fair value measurement and enhances disclosure requirements for fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. The three levels are defined as follows:

• **Level 1** – Represented by quoted prices that are available in an active market. Level 1 securities include highly liquid government bonds, treasury securities, mortgage products and exchange traded equities.

#### NOTE 12 FAIR VALUE MEASUREMENTS (CONTINUED)

- Level 2 Represented by assets and liabilities similar to Level 1 where quoted prices
  are not available, but are observable, either directly or indirectly through
  corroboration with observable market data, such as quoted prices for
  similar securities and quoted prices in inactive markets and estimated using
  pricing models or discounted cash flows. Level 2 securities would include
  U.S. agency securities, mortgage-backed agency securities, obligations of
  states and political subdivisions and certain corporate, asset backed
  securities and swap agreements.
- **Level 3** Represented by financial instruments where there is limited activity or unobservable market prices and pricing models significant to determining the fair value measurement include the reporting entity's own assumptions about the market risk. Level 3 securities would include hedge funds, private equity securities, and private investments in public entities.

Fair value of assets measured on a recurring basis at June 30, 2023 and 2022 are as follows:

	As	ssets at Fair Value			
		Total	Level 1	Level 2	Level 3
2023					
Pledges receivable	\$	89,220	\$ -	\$ -	\$ 89,220
Government securities					
US Treasuries		2,443,404	2,443,404	-	-
Agency Securities		86,921	-	86,921	-
Municipal Bonds		299,679	-	299,679	-
Mortgage Pools		322,831	-	322,831	-
Corporate Bonds		2,298,697	-	2,298,697	-
Mutual and exchange traded funds					
US Large Cap		12,036,936	12,036,936	-	-
US Small and Mid-Cap		3,748,554	3,748,554	-	-
International Equity		2,319,598	2,319,598	-	-
Relative Value Arbitrage		702,765	702,765	-	-
Multisector Bond		316,359	316,359	-	-
High-Yield Bond		2,213,470	2,213,470	-	-
Options-Based Equity		1,894,664	1,894,664	-	-
Stocks					
US Small and Mid-Cap		758,604	758,604	-	-
US Large Cap		407,534	407,534	-	-
International Equity		1,700,383	 1,700,383	_	 -
Total Assets in the Fair Value Hierarchy		31,639,619	28,542,271	3,008,128	89,220
Investments Measured at Net Asset Value (a)					
Ironwood Fund		1,571,396	-	-	-
Golub Fund		923,412	-	-	-
Nuveen Global Cities REIT		649,267	-	-	-
		3,144,075	-	-	-
Total Assets at Fair Value	\$	34,783,694	\$ 28,542,271	\$ 3,008,128	\$ 89,220

NOTE 12 FAIR VALUE MEASUREMENTS (CONTINUED)

	A:	ssets at Fair Value				
		Total	Level 1	Level 2		Level 3
2022						
Pledges receivable	\$	470,232	\$ -	\$ -	\$	470,232
Government securities						
US Treasuries		1,307,860	1,307,860	-		-
Agency Securities		88,189	-	88,189		-
Municipal Bonds		227,790	-	227,790		-
Mortgage Pools		207,969	-	207,969		-
Corporate Bonds		1,746,406	-	1,746,406		-
Mutual and exchange traded funds						
US Large Cap		8,507,945	8,507,945	-		-
US Small and Mid-Cap		2,052,115	2,052,115	-		-
International Equity		1,351,972	1,351,972	-		-
Inflation-Protected Bond		1,279,607	1,279,607	-		-
Relative Value Arbitrage		508,491	508,491	-		-
Nontraditional Bond		151,959	151,959	-		-
Multisector Bond		318,312	318,312	-		-
High-Yield Bond		1,912,713	1,912,713	-		-
Options-Based Equity		1,683,449	1,683,449	-		-
Diversified Alternatives		2,090,890	2,090,890	-		-
Foreign Large Growth		713,896	713,896	-		-
Energy Limited Partnership		832,123	832,123	-		-
Miscellaneous Sector		356,004	356,004	-		-
Stocks		•	•			
US Small and Mid-Cap		798,863	798,863	-		-
US Large Cap		308,077	308,077	-		-
International Equity		1,532,103	1,532,103	-		-
Total Assets in the Fair Value Hierarchy		28,446,965	25,706,379	2,270,354		470,232
Investments Measured at Net Asset Value (a)						
Ironwood Fund		1,529,905	_	_		_
Golub Fund		928,749	-	-		-
Nuveen Global Cities REIT		653,541	_	-		-
Nuveen Giodai Gides REI I	_	3,112,195	 <u>-</u> _	 		<u>-</u>
	_	3,112,170			_	
Total Assets at Fair Value	\$	31,559,160	\$ 25,706,379	\$ 2,270,354	\$	470,232

(a) In accordance with Subtopic 820-10, certain investments that were measured at net asset value per share (or its equivalent) have not been classified in the fair value hierarchy. The fair value amounts presented in this table are intended to permit reconciliation of the fair value hierarchy to the line items presented on the statements of financial position.

The fair values of Shepherd University Foundation's assets are measured using different techniques. The fair value for pledges receivable is determined by calculating the present value of the pledges expected to be received, using a discount rate of 6%. The fair value measurement for investments is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data (Level 2). In certain cases, where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the hierarchy.

#### NOTE 12 FAIR VALUE MEASUREMENTS (CONTINUED)

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3 inputs) consist of pledges receivable. The changes in Level 3 assets are as follows for the years ended June 30, 2023 and 2022:

Fair Value Measurements

	 Using Significant servable Inputs (Level 3) Pledges Receivable
June 30, 2023	
Fair Value as of July 1, 2022	\$ 470,232
Payments received	(382,100)
Change in valuation	 1,088
Fair Value as of June 30, 2023	\$ 89,220
June 30, 2022	
Fair Value as of July 1, 2021	\$ 1,275,317
Payments received	(787,083)
Write-off of uncollectible pledges	(40,000)
Change in valuation	21,998
Fair Value as of June 30, 2022	\$ 470,232

#### Investments Measured Using the Net Asset Value per Share Practical Expedient

The following table summarizes investments for which fair value is measured using the net asset value per share practical expedient as of June 30, 2023 and 2022.

	F	Fair Value	Jnfunded mmitments	Redemption Frequency (If Currently Eligible)	Redemption Notice Period
June 30, 2023 Ironwood Fund (a) Golub Fund (b) Nuveen Global Cities REIT (c)	\$	1,571,396 923,412 649,267 3,144,075	\$ N/A 76,588 N/A	Semi-Annually Not Eligible Monthly	95 days N/A 15 days
June 30, 2022 Ironwood Fund (a) Golub Fund (b) Nuveen Global Cities REIT (c)	\$	1,529,905 928,749 653,541 3,112,195	\$ N/A 71,251 N/A	Semi-Annually Not Eligible Monthly	95 days N/A 15 days

#### NOTE 12 FAIR VALUE MEASUREMENTS (CONTINUED)

- (a) The Ironwood Institutional Multi-Strategy Fund, LLC (Ironwood Fund) is a speculative fund of funds. The Ironwood Fund's investment objective is capital appreciation with limited variability of returns. The Ironwood Fund attempts to achieve this objective by allocating capital among a number of pooled investment vehicles that are generally organized in non-U.S. jurisdictions and classified as corporations for U.S. federal income tax purposes. Each investment vehicle is managed by an independent investment manager pursuant to various alternative investment strategies, including relative value; market neutral and low net equity; event-driven; and distressed and credit securities.
- (b) The investment in Golub Capital Partners International 12, L.P. (Golub Fund) represents a limited partnership interest in a privately held speculative hedge fund. The Golub Fund's investment objective is to achieve attractive risk-adjusted returns relative to more liquid fixed income alternatives, with emphasis on current income and preservation of capital. The Golub Fund attempts to achieve this objective primarily by investing in senior secured, floating rate middle market loans, through wholly and partially owned holding companies and other investment vehicles. Most investment assets will be leveraged in the form of collateralized loan obligations and credit facilities. The Golub Fund plans to continue until July 1, 2028 and return all capital prior to that date at the general partner's discretion. Withdrawals of partnership interests generally are not permitted except in limited circumstances.

The Foundation has committed to a total maximum investment in the Golub Fund of \$1,000,000, of which \$923,412 has been invested as of June 30, 2023. The remaining commitment is due to Golub Fund on demand, and earnings of the fund may be applied as a reduction of the commitment.

(c) The investment in Nuveen Global Cities REIT Fund (Nuveen Fund) represents an investment in a real estate investment trust that is not actively traded. The Nuveen Fund's primary investment objectives are to 1) provide regular, stable cash distribution, (2) target institutional quality, stabilize commercial real estate to achieve an attractive distribution yield, (3) preserve and protect stockholders' invested capital, (3) realize appreciation from proactive investment management and asset management, and (4) seek diversification by investing across leading global cities and across real estate sectors, including office, industrial, multifamily, and retail properties, as well as alternative property types. The Nuveen Fund attempts to achieve this objective primarily by affiliation with Nuveen Real Estate, who manages, buys, and sells properties in the Nuveen Fund's portfolio on their behalf, with oversight and supervision provided by Nuveen Fund's board of directors. Nuveen Real Estate has designed its own investment strategy from long-term structural growth research that is focused on commercial real estate investments in or around a universe of cities Nuveen Real Estate believes are well positioned in North America, Europe, and the Asia-Pacific region. Investors can request redemption of their investment on a monthly basis by submitting a redemption request five business days prior to month end for processing at the beginning of the following month. The Nuveen fund can limit the total amount that is redeemed to 2% of the net asset value monthly and 5% quarterly of the aggregate investment. A redemption within the first year of an investor's holding will be subject to a 5% penalty.

#### NOTE 13 EMPLOYEE RETIREMENT PLAN

The Foundation participates in the TIAA - CREF retirement plan. The Foundation contributes to the plan based on a dollar for dollar match of the contributions of full-time employees up to 6%. The cost recognized during the years ended June 30, 2023 and 2022 was \$20,874 and \$13,649, respectively.

#### NOTE 14 CONDITIONAL PROMISES TO GIVE

In the normal course of operations, the Foundation has been notified as being designated to receive various deferred gifts from alumni and friends in support of Shepherd University that are not recorded in the consolidated financial statements because of their contingent nature. However, the Foundation facilitates and monitors deferred gifts through the use of Memorandums of Understanding detailing the donor's intent and stipulations for administration of the gift for such items as bequests, charitable remainder trusts and insurance policies.

#### NOTE 15 RELATED PARTY TRANSACTIONS - SHEPHERD UNIVERSITY

The Foundation is a component unit of Shepherd University (University). The Shepherd University Foundation, Inc. provides scholarships and support for the students, facilities and programs of the University. Total scholarships, awards and college support provided to the University and students attending the University amounted to \$1,924,087 and \$2,213,103 for the years ended June 30, 2023 and 2022, respectively.

The Foundation utilizes space owned by the University but does not make lease payments. In-kind revenue and expense of \$12,600 has been recorded for the use of this space for the years ended June 30, 2023 and 2022, respectively. As this lease agreement does not represent an exchange transaction, it is outside of the scope of Topic 842, *Leases*.

The Shepherd University Foundation Supporting Organization entered into an agreement to lease 1,490 square feet on the ground floor of the Potomac Place student housing facility to the University for the purpose of operating a food service market to serve the students of the facility. The lease agreement commenced on August 10, 2020 and was scheduled to expire on June 30, 2023. In June 2023, a new 3-year lease agreement was executed and is scheduled to commence July 1, 2023 and expire on June 30, 2026. The required monthly payments under both of the above leases was \$2,700. Total lease revenue from these lease agreements amounted to \$32,400 for both years ended June 30, 2023 and 2022. Total future minimum lease payments due for the years ended June 30, 2024 through June 30, 2026 will be \$32,400 per year.

#### NOTE 15 RELATED PARTY TRANSACTIONS - SHEPHERD UNIVERSITY (CONTINUED)

As disclosed in Note 16, the Shepherd University Foundation Supporting Organization has entered into a ground lease agreement and management agreement with the University as part of the student housing facilities project. Total expense incurred under these agreements amounted to \$514,272 and \$635,619 for the years ended June 30, 2023 and 2022, respectively. As part of the management agreement, the University acts as the Supporting Organization's exclusive agent for the operation, management and maintenance of the student housing facility project. As a result, the University collects payments from students and pays operating expenses associated with the student housing facility project on behalf of the Supporting Organization. Amounts due from the University related to the collection of student receivables amounted to \$3,498 and \$4,507 respectively. Amounts due to the University for reimbursement of operating expenses, reimbursements of credits paid to students and payment of the ground lease fee noted above amounted to \$554,680 and \$682,252, respectively.

#### NOTE 16 POTOMAC PLACE STUDENT HOUSING FACILITY PROJECT

Shepherd University Foundation Supporting Organization designed and constructed Potomac Place, a 298 bed student housing facility on the Shepherd University campus. As disclosed in Note 9, the Supporting Organization permanently financed the construction costs of Potomac Place with a 40-year rural development loan from the United States Department of Agriculture. The Supporting Organization owns the building and associated equipment and furnishings and has entered into a ground lease with Shepherd University. The ground lease will expire upon the repayment of all associated outstanding debt borrowed by the Supporting Organization. Upon the expiration of the lease, the building and associated equipment and furnishings will be transferred to Shepherd University. The ground lease agreement requires variable annual lease payments due 30 days after the receipt of the Supporting Organization's audited financial statements. Due to the variable nature of the ground lease payments, a right-of-use asset and lease obligation is not required to be recognized under Topic 842, *Leases*.

Lease payments are to be equal to the net available cash flow generated from the operations of Potomac Place. Variable lease expense due to Shepherd University for the ground lease amounted to \$514,272 and \$635,619 for the years ended June 30, 2023 and 2022, respectively. Cumulative cash payments made to Shepherd University for ground lease payments since the residence hall became operational amounted to \$2,041,152 as of June 30, 2023.

The Supporting Organization has entered into a management agreement with Shepherd University. The management agreement appointed Shepherd University as the Supporting Organization's exclusive agent for the construction, operation, management and maintenance of Potomac Place. No additional fees, outside of the ground lease payments, are payable to Shepherd University for these services.

Residence hall room leases represent short-term leases with a duration of less than twelve months and having terms that expire prior to June 30<sup>th</sup> of each year. The residence hall room lease fee rates, number of students served per semester and total fees collected on student residence hall room leases are noted below for the years ended June 30, 2023 and 2022.

NOTE 16 POTOMAC PLACE STUDENT HOUSING FACILITY PROJECT (CONTINUED)

	2023	2022
Single Bed Rate - Term	\$ 4,737.00	\$ 4,603.00
Double Bed Rate - Term	\$ 3,509.00	\$ 3,409.00
Single Bed Rate - Daily	\$ 41.55	\$ 40.38
Double Bed Rate - Daily	\$ 30.78	\$ 29.90
Total Students Served - Fall Semester	258	253
Total Students Served - Spring Semester	255	234
Student Residence Hall Room Revenue During School Year	\$ 1,867,011	\$ 1,768,507
Residence Hall Lease income for Summer Conferences	21,089	4,556
Lease Revenue from SU for Food Market	32,400	32,400
Late Fees and Fees for Damages	2,987	4,291
Less: Student Residence Hall Room Waivers	 (53,245)	 (51,135)
Total Net Residence Hall Room Rental for Fiscal Year	\$ 1,870,242	\$ 1,758,619
Total Cash Collected on Current Year Accounts	\$ 1,819,327	\$ 1,726,431

#### NOTE 17 FUNCTIONAL EXPENSES

The allocation of the Foundation's expenses between program activities and support activities for the years ending June 30, 2023 and 2022 is as follows:

		I	Program Activition	es		Su	pport Activities	
	Sc	Scholarships Total					General and	
	aı	ıd College	Dormitory		Program		dministrative	
		Support	Operations		Expenses		Expenses	Total
2023								
Scholarships and awards	\$	1,831,038	\$ -	\$	1,831,038	\$	-	\$ 1,831,038
College support		93,049	-		93,049		-	93,049
Salaries		71,231	78,504		149,735		395,214	544,949
Payroll taxes and benefits		12,651	11,609		24,260		75,508	99,768
Student activities		-	1,760		1,760		-	1,760
Equipment and supplies		-	7,067		7,067		-	7,067
Depreciation		-	521,834		521,834		4,005	525,839
Insurance		-	74,968		74,968		6,452	81,420
Contractual services		-	13,919		13,919		-	13,919
Telephone		_	637		637		368	1,005
Repairs and maintenance		-	47,655		47,655		-	47,655
Utilities		-	218,313		218,313		-	218,313
Ground rental		-	514,272		514,272		-	514,272
Interest expense		-	604,833		604,833		-	604,833
Printing and reproduction costs		_	-		_		9,472	9,472
Bank fees and administrative expense		-	-		-		19,236	19,236
Rent		-	-		-		12,600	12,600
Office supplies and postage		-	-		-		11,648	11,648
Gift annuity expense		-	-		-		14,599	14,599
Professional fees		-	-		-		71,828	71,828
Staff training		-	-		-		1,200	1,200
Program development		-	-		-		34,754	34,754
Technology		-	-		-		4,991	4,991
Miscellaneous		-	467		467		10,281	 10,748
TOTAL EXPENSES	\$	2,007,969	\$ 2,095,838	\$	4,103,807	\$	672,156	\$ 4,775,963

NOTE 17 FUNCTIONAL EXPENSES (CONTINUED)

		F	Progra	m Activitie	es		Su	pport Activities			
•	and College		Scholarships and College Support		Dormitory Operations		•		General and Administrative Expenses		Total
2022								*			
Scholarships and awards	\$	2,098,882	\$	-	\$	2,098,882	\$	-	\$ 2,098,882		
College support		114,221		-		114,221		-	114,221		
Salaries		40,633		108,851		149,484		357,110	506,594		
Payroll taxes and benefits		5,547		18,242		23,789		63,775	87,564		
Student activities		-		1,220		1,220		-	1,220		
Equipment and supplies		-		981		981		-	981		
Depreciation		-		704,618		704,618		4,390	709,008		
Insurance		-		68,753		68,753		7,142	75,895		
Contractual services		-		12,233		12,233		-	12,233		
Telephone		-		2,442		2,442		1,470	3,912		
Repairs and maintenance		-		31,648		31,648		-	31,648		
Utilities		-		193,331		193,331		-	193,331		
Ground rental		-		635,619		635,619		-	635,619		
Interest expense		-		605,163		605,163		-	605,163		
Printing and reproduction costs		-		-		-		33,747	33,747		
Bank fees and administrative expense		-		-		-		19,885	19,885		
Rent		-		-		-		12,600	12,600		
Office supplies and postage		-		-		-		13,119	13,119		
Gift annuity expense		-		-		-		12,487	12,487		
Professional fees		-		-		-		60,536	60,536		
Staff training		-		-		-		200	200		
Program development		-		_		-		49,178	49,178		
Technology		-		_		-		4,956	4,956		
Write-off of uncollectible pledge		-		_		-		40,000	40,000		
Miscellaneous		-		-		-		4,023	4,023		
TOTAL EXPENSES	\$	2,259,283	\$	2,383,101	\$	4,642,384	\$	684,618	\$ 5,327,002		

#### NOTE 18 LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the consolidated statement of financial position date, are as follows:

	2023	2022		
Unrestricted cash	\$ 688,177	\$	886,806	
Accounts receivable	51,002		33,705	
Due from Shepherd University	 3,498		4,507	
	\$ 742,677	\$	925,018	

#### NOTE 18 LIQUIDITY AND AVAILABILITY OF RESOURCES (CONTINUED)

The Foundation regularly monitors liquidity required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The Foundation has sources of liquidity at its disposal, including accounts receivable and amounts due from Shepherd University. Total cash of \$271,895 and \$153,208 at June 30, 2023 and 2022, respectively, is excluded due to the fact that it represents debt service and property replacement reserves required to be maintained under the Foundation's USDA loan agreement. Also, cash in the amounts of \$3,453,720 and \$3,376,069 at June 30, 2023 and 2022, respectively, is excluded due to it being restricted for custodial liabilities and donor-restricted funds held at the Foundation. Accrued interest receivable in the amounts of \$43,624 and \$30,420 at June 30, 2023 and 2022, respectively and investments in the amounts of \$35,395,745 and \$31,789,203 at June 30, 2023 and 2022, respectively, are excluded due to the fact that these funds are the restricted portion of donor-restricted funds held at the Foundation. The remaining \$88,729 and \$92,734 at June 30, 2023 and 2022, respectively, of investments is excluded as it represents an investment in real estate that is not readily marketable.

For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Foundation considered all expenditures related to its ongoing activity of providing assistance and support for the students, facilities and programs of Shepherd University, and the Supporting Organization considered all expenditures related to its ongoing activity of operating the Potomac Place residence hall, as well as the types of services undertaken to support these activities, to be general expenditures.

In addition to the financial assets available to meet general expenditures over the next 12 months, the Foundation operates with a Board approved budget and anticipates collecting sufficient revenue to cover general expenditures.

#### NOTE 19 DEFICIT OF UNDESIGNATED NET ASSETS WITHOUT DONOR RESTRICTION

The deficit in undesignated net assets without donor restrictions of the Foundation is primarily the result of cumulative unrealized and realized losses not being allocated as a reduction to net assets with donor restriction in fiscal years prior to 2018, scholarship disbursements from funds in excess of the actual unrealized and realized investment earnings and operating expenses exceeding support and revenue without donor restriction. In addition, excess of expenses over revenues generated from the Potomac Place student facility project has contributed to the net assets without donor restriction deficit. In order to reduce the deficit and generate positive net assets without donor restriction, the Foundation will need to reduce the level of annual fund disbursements, reduce operating expenses or generate revenues not subject to donor restriction from another outside source. The balance of the net assets without donor restriction deficit was \$(4,318,063) and \$(4,177,720) for the years ended June 30, 2023 and 2022, respectively. Of this deficit, \$(1,126,366) and \$(1,260,723) related to Shepherd University Foundation Inc. for the years ended June 30, 2023 and 2022, respectively, and \$(3,191,697) and \$(2,916,997) related the Shepherd University Foundation Supporting Organization for the years ended June 30, 2023 and 2022, respectively.

#### NOTE 20 CONTRIBUTED NONFINANCIAL ASSETS

The Foundation follows the guidance of Financial Standards Board (FASB) ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which clarified the presentation and disclosure of contributed nonfinancial assets with an intention to provide the reader of the financial statements a clearer understanding of what type of nonfinancial assets were received and how they are used and recognized by the not-for-profit.

Nonfinancial contributions received by the Foundation for the years ended June 30, 2023 and 2022 are as follows:

	2023	2022		
Furniture, equipment and supplies	\$ 23,089	\$ 9,100		
Use of facilities	12,600	 12,600		
	\$ 35,689	\$ 21,700		

Donated furniture, equipment and supplies were received by the Foundation to be passed along to the beneficiaries of the Foundation's various scholarship and college support programs. All donations received were distributed to the designated beneficiaries during the year received. Donated furniture, equipment and supplies are valued using estimates based on prices of identical or similar products.

Contributed use of facilities represents the value of office space provided by Shepherd University at no charge. The office space is utilized by the Foundation to provide supporting services and is reported as a component of general and administrative expenses. There were no donor-imposed restrictions associated with donated office space. Donated office space is valued using lease rates charged for similar leased properties available in the surrounding area.

#### NOTE 21 SUBSEQUENT EVENTS

The Foundation has evaluated events and transactions subsequent to June 30, 2023 through September 8, 2023, the date these financial statements were available to be issued. Based on the definitions and requirements of generally accepted accounting principles, management has not identified any events that require recognition or disclosure in the financial statements.

# SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Consolidating Statement of Financial Position June 30, 2023

		nerd University ındation, Inc.	Shepherd University Foundation Supporting Organization		Eliminations		Shepherd University Foundation, Inc. and Supporting Organization	
ASSETS								
Cash and cash equivalents	\$	3,453,720	\$	960,072	\$	-	\$	4,413,792
Pledges receivable, net of present value adjustment		89,220		-		-		89,220
Accounts receivable		87		50,915		-		51,002
Due from Shepherd University		-		3,498		-		3,498
Accrued interest receivable		43,624		-		-		43,624
Prepaid expenses		18,989		23,873		-		42,862
Investments		35,484,474		-		-		35,484,474
Interest in life estate		447,500		-		-		447,500
Property and equipment, net		<u>-</u>		17,172,905		-		17,172,905
TOTAL ASSETS	\$	39,537,614	\$	18,211,263	\$	-	\$	57,748,877
LIABILITIES AND NET ASSETS								
Liabilities								
Accounts payable	\$	6,999	\$	-	\$	-	\$	6,999
Due to Shepherd University		-		554,680		-		554,680
Accrued interest		-		18,086		-		18,086
Custodial liabilities		1,410,049		-		-		1,410,049
Gift annuities payable		53,790		-		-		53,790
Loan payable, net		<u> </u>		20,830,194		-		20,830,194
Total Liabilities		1,470,838		21,402,960		-		22,873,798
Net Assets								
Net assets without donor restrictions								
Undesignated (deficit)		(1,126,366)		(3,191,697)		-		(4,318,063)
Designated		104,385		-		-		104,385
Net assets with donor restrictions		,						,
Restricted for a specific purpose		11,902,127		-		-		11,902,127
Restricted in perpetuity		27,186,630		-				27,186,630
Total Net Assets		38,066,776		(3,191,697)		-		34,875,079
TOTAL LIABILITIES AND NET ASSETS	\$	39,537,614	\$	18,211,263	\$		\$	57,748,877

# SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Consolidating Statement of Financial Position June 30, 2022

		herd University ındation, Inc.	Shepherd University Foundation Supporting Organization		Eliminations		Shepherd University Foundation, Inc. and Supporting Organization		
ASSETS									
Cash and cash equivalents	\$	3,376,069	\$	1,040,014	\$	-	\$	4,416,083	
Pledges receivable, net of present value adjustment		470,232		=		-		470,232	
Accounts receivable		87		33,618		-		33,705	
Due from Shepherd University		-		4,507		-		4,507	
Accrued interest receivable		30,420		=		-		30,420	
Prepaid expenses		6,582		18,842		-		25,424	
Investments		31,881,937		-		-		31,881,937	
Interest in life estate		445,804		-		-		445,804	
Property and equipment, net				17,630,731		-		17,630,731	
TOTAL ASSETS	\$	36,211,131	\$	18,727,712	\$	-	\$	54,938,843	
LIABILITIES AND NET ASSETS									
Liabilities									
Accounts payable	\$	5,802	\$	-	\$	-	\$	5,802	
Due to Shepherd University		-		682,252		-		682,252	
Accrued interest		-		39,638		-		39,638	
Custodial liabilities		1,329,446		-		-		1,329,446	
Gift annuities payable		61,048		-		-		61,048	
Loan payable, net		<u> </u>		20,922,819		-	_	20,922,819	
Total Liabilities		1,396,296		21,644,709		-		23,041,005	
Net Assets									
Net assets without donor restrictions									
Undesignated (deficit)		(1,260,723)		(2,916,997)		-		(4,177,720)	
Designated		107,572		-		-		107,572	
Net assets with donor restrictions									
Restricted for a specific purpose		9,740,022		-		-		9,740,022	
Restricted in perpetuity		26,227,964				-		26,227,964	
Total Net Assets		34,814,835		(2,916,997)		-		31,897,838	
TOTAL LIABILITIES AND NET ASSETS	\$	36,211,131	\$	18,727,712	\$	-	\$	54,938,843	

### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION

#### **Consolidating Statement of Activities**

Year Ended June 30, 2023

	Shepherd University Foundation, Inc.	Shepherd University Foundation Supporting Organization	Eliminations	Shepherd University Foundation, Inc. and Supporting Organization		
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		* - 8 · · · · · · · · ·				
SUPPORT AND REVENUE	¢	¢ 1.070.242	¢	¢ 1.070.242		
Potomac Place lease income, net of waivers Cash contributions	\$ - 259,661	\$ 1,870,242	\$ -	\$ 1,870,242 259,661		
Nonfinancial contributions		-	-			
	12,600	1 000	-	12,600		
Net investment return	0.757	1,000	-	1,000		
Other revenue	9,757	2,780	-	12,537		
Transfers for SUF management fees earned	793,604	-	-	793,604		
Other transfers	(2,198)	-	-	(2,198)		
Net assets released from restrictions	1,684,987			1,684,987		
Total Revenue and Other Support	2,758,411	1,874,022		4,632,433		
EXPENSES						
Program expenses	2,007,969	2,095,838	-	4,103,807		
General and administrative	619,272	52,884		672,156		
Total Expenses	2,627,241	2,148,722		4,775,963		
Change In Net Assets Without Donor Restriction	131,170	(274,700)		(143,530)		
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS SUPPORT AND REVENUE						
Cash contributions	2,600,565	-	-	2,600,565		
Stock contributions	13,407	-	-	13,407		
Nonfinancial contributions	23,089	-	-	23,089		
Other revenue	24,012	-	-	24,012		
Net investment return	2,936,091	-	-	2,936,091		
Transfers for SUF management fees earned	(793,604)	-	-	(793,604)		
Other transfers	2,198	-	-	2,198		
Net assets released from restrictions	(1,684,987)			(1,684,987)		
Change In Net Assets With Donor Restriction	3,120,771			3,120,771		
Increase (Decrease) In Net Assets	3,251,941	(274,700)		2,977,241		
NET ASSETS, BEGINNING OF YEAR	34,814,835	(2,916,997)		31,897,838		
NET ASSETS, END OF YEAR	\$ 38,066,776	\$ (3,191,697)	\$ -	\$ 34,875,079		

### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION

#### **Consolidating Statement of Activities**

Year Ended June 30, 2022

	Shepherd University Foundation Inc.	Shepherd University Foundation Supporting Organization	Eliminations	Shepherd University Foundation and Supporting Organization
CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS		<u> </u>		
SUPPORT AND REVENUE				
Potomac Place lease income, net of waivers	\$ -	\$ 1,758,619	\$ -	\$ 1,758,619
Nonfinancial contributions	12,600	<del>-</del>	-	12,600
Net investment return	-	909	-	909
Other revenue	15,172	1,532	-	16,704
Transfers for SUF management fees earned	806,981	-	-	806,981
Other transfers	2,368	-	-	2,368
Net assets released from restrictions	1,980,053			1,980,053
Total Revenue and Other Support	2,817,174	1,761,060		4,578,234
EXPENSES				
Program expenses	2,259,283	2,383,101	-	4,642,384
General and administrative	635,540	49,078		684,618
Total Expenses	2,894,823	2,432,179		5,327,002
Change In Net Assets Without Donor Restriction	(77,649)	(671,119)		(748,768)
CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS SUPPORT AND REVENUE				
Cash contributions	2,098,725	_	-	2,098,725
Stock contributions	1,567,302	_	<u>-</u>	1,567,302
Nonfinancial contributions	9,100	<u>-</u>	_	9,100
Other revenue	19,416	_	-	19,416
Net investment (loss)	(5,078,008)	_	-	(5,078,008)
Transfers for SUF management fees earned	(806,981)	_	-	(806,981)
Other transfers	(2,368)	_	-	(2,368)
Net assets released from restrictions	(1,980,053)			(1,980,053)
Change in Net Assets With Donor Restrictions	(4,172,867)			(4,172,867)
(Decrease) In Net Assets	(4,250,516)	(671,119)		(4,921,635)
NET ASSETS, BEGINNING OF YEAR	39,065,351	(2,245,878)		36,819,473
NET ASSETS, END OF YEAR	\$ 34,814,835	\$ (2,916,997)	\$ -	\$ 31,897,838

### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION

#### **Consolidating Statement of Cash Flows**

Year Ended June 30, 2023

CASH FLOWS FROM OPERATING ACTIVITIES	\$			rganization	Elimina	tions	Suppor	dation, Inc. and ting Organization
	\$							
Increase (decrease) in net assets		3,251,941	\$	(274,700)	\$	-	\$	2,977,241
Adjustments to reconcile increase (decrease) in net assets								
to net cash provided by operating activities:								
Net realized and unrealized (gains) on investments		(2,070,046)		-		-		(2,070,046)
Depreciation		4,005		521,834		-		525,839
Non-cash interest expense associated								
with debt issuance costs		-		1,262		-		1,262
Accrued interest converted to loan principal		-		222,963		-		222,963
Non-cash stock contributions received		(13,407)		-		-		(13,407)
Decrease in pledges receivables, net of discount		381,012		-		-		381,012
(Increase) in accounts receivable		-		(17,297)		-		(17,297)
(Increase) in accrued interest receivable		(13,204)		-		-		(13,204)
(Increase) in prepaid expenses		(12,407)		(5,031)		-		(17,438)
(Increase) in interest in life estate		(1,696)		-		-		(1,696)
Increase in accounts payable		1,197		-		-		1,197
(Decrease) in net due to (due from) Shepherd University		-		(126,563)		-		(126,563)
(Decrease) in accrued interest payable		-		(21,552)		-		(21,552)
Increase in custodial liabilities	-	80,603	-					80,603
Net Cash Provided By Operating Activities		1,607,998		300,916				1,908,914
CASH FLOWS FROM INVESTING ACTIVITIES								
Proceeds from sale of investments		6,254,701		-		-		6,254,701
Purchases of investments		(7,777,790)		-		-		(7,777,790)
Purchases of property, plant, and equipment		-		(64,008)				(64,008)
Gift annuity payments		(7,258)						(7,258)
Net Cash (Used In) Investing Activities		(1,530,347)		(64,008)				(1,594,355)
CASH FLOWS FROM FINANCING ACTIVITIES								
Repayment of loan borrowings				(316,850)				(316,850)
Net Cash (Used In) Financing Activities		<u>-</u>		(316,850)				(316,850)
Net Increase (Decrease) In Cash and Cash Equivalents		77,651		(79,942)		-		(2,291)
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		3,376,069		1,040,014				4,416,083
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	3,453,720	\$	960,072	\$		\$	4,413,792

#### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the year for interest was \$402,160.

### SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION

#### **Consolidating Statement of Cash Flows**

Year Ended June 30, 2022

	_	erd University idation, Inc.	Found	herd University lation Supporting Organization	Eliminations	Fo	nepherd University oundation, Inc. and porting Organization
CASH FLOWS FROM OPERATING ACTIVITIES							
(Decrease) in net assets	\$	(4,250,516)	\$	(671,119)	\$ -	\$	(4,921,635)
Adjustments to reconcile (decrease) in net							
assets to net cash provided by operating activities:							
Net realized and unrealized losses on investments		6,043,229		-	-		6,043,229
Depreciation		4,390		704,618	-		709,008
Non-cash interest expense associated							
with debt issuance costs		-		1,262	-		1,262
Non-cash stock contributions received		(1,567,302)		-	-		(1,567,302)
Decrease in pledges receivables, net of discount		805,085		-	-		805,085
(Increase) in accounts receivable				(10,224)	-		(10,224)
Decrease in accrued interest receivable		218		-	-		218
Decrease in prepaid expenses		-		2,197	-		2,197
(Increase) in interest in life estate		(19,992)		-	-		(19,992)
Increase in accounts payable		3,170		-	-		3,170
Increase in net due to (due from) Shepherd University		-		575,703	-		575,703
Increase in accrued interest payable		-		39,638	-		39,638
Increase in custodial liabilities		158,670			 <del>-</del>		158,670
Net Cash Provided By Operating Activities		1,176,952		642,075	 <u>-</u>		1,819,027
CASH FLOWS FROM INVESTING ACTIVITIES							
Proceeds from sale of investments		5,247,810		-	-		5,247,810
Purchases of investments		(6,800,223)		-	-		(6,800,223)
Gift annuity payments		(12,229)		<u> </u>	 <del>-</del>		(12,229)
Net Cash (Used In) Investing Activities		(1,564,642)		<u>-</u>	 <u>-</u>		(1,564,642)
CASH FLOWS FROM FINANCING ACTIVITIES  Repayment of loan borrowings				(60,807)			(60,807)
Repayment of toan borrowings				(60,607)	 		(00,007)
Net Cash (Used In) Financing Activities				(60,807)	 <u> </u>		(60,807)
Net Increase (Decrease) In Cash and Cash Equivalents		(387,690)		581,268	-		193,578
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		3,763,759		458,746	 <u>-</u>		4,222,505
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	3,376,069	\$	1,040,014	\$ <u>-</u>	\$	4,416,083

#### SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Cash paid during the year for interest was \$564,263.



# INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Shepherd University Foundation, Inc. and Supporting Organization Shepherdstown, West Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Shepherd University Foundation, Inc. and Supporting Organization (a nonprofit organization), which comprise the consolidated statements of financial position as of June 30, 2023 and 2022, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated September 8, 2023.

#### Report on Internal Control Over Financial Reporting

In planning and performing our audits of the consolidated financial statements, we considered Shepherd University Foundation, Inc. and Supporting Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of Shepherd University Foundation, Inc. and Supporting Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of Shepherd University Foundation, Inc. and Supporting Organization's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audits we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether Shepherd University Foundation, Inc. and Supporting Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audits, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Smith Ellioth Koorns + Company, LCC

Hagerstown, Maryland September 8, 2023



## INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors Shepherd University Foundation, Inc. and Supporting Organization Shepherdstown, West Virginia

#### REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM

#### Opinion on Each Major Federal Program

We have audited Shepherd University Foundation, Inc. and Supporting Organization's compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of Shepherd University Foundation, Inc. and Supporting Organization's major federal programs for the year ended June 30, 2023. Shepherd University Foundation, Inc. and Supporting Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, Shepherd University Foundation, Inc. and Supporting Organization complied, in all material respects, with the type of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2023.

#### Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of Shepherd University Foundation, Inc. and Supporting Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of Shepherd University Foundation, Inc. and Supporting Organization's compliance with the compliance requirements referred to above.

#### Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to Shepherd University Foundation, Inc. and Supporting Organization's federal programs.

#### Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on Shepherd University Foundation, Inc. and Supporting Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about Shepherd University Foundation, Inc. and Supporting Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding Shepherd University Foundation, Inc. and Supporting Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of Shepherd University Foundation, Inc. and Supporting
  Organization's internal control over compliance relevant to the audit in order to design
  audit procedures that are appropriate in the circumstances and to test and report on
  internal control over compliance in accordance with the Uniform Guidance, but not for the
  purpose of expressing an opinion on the effectiveness of Shepherd University Foundation,
  Inc. and Supporting Organization's internal control over compliance. Accordingly, no such
  opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

#### REPORT ON INTERNAL CONTROL OVER COMPLIANCE

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose of described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Smith Ellioth Koorns + Company, LCC

Hagerstown, Maryland September 8, 2023

## SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Consolidated Schedule of Expenditures of Federal Awards Year Ended June 30, 2023

	Assistance			
	Listing	<b>Grant Identifying</b>	Passed Through	Federal
Federal Grantor/Program or Cluster Title	Number	Number	to Subrecipients	Expenditures
DEPARTMENT OF AGRICULTURE				
Direct Program:				
Community Facilities Loans and Grants Cluster:				
Community Facilities Loans and Grants	10.766	57-019-811054787	\$ -	\$ 20,967,795
Total Department of Agriculture				20,967,795
TOTAL EXPENDITURES OF FEDERAL AWARDS	5		\$ -	\$ 20,967,795

## SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Notes to Consolidated Schedule of Expenditures of Federal Awards

#### NOTE 1 BASIS OF PRESENTATION

The consolidated schedule of expenditures of federal awards (the Schedule) includes the federal grant activity of Shepherd University Foundation, Inc. and Supporting Organization under programs of the federal government for the year ended June 30, 2023. Shepherd University Foundation, Inc. has not received any funding under federal award programs and the expenditures included on the Schedule reflect only those of Shepherd University Foundation Supporting Organization. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations the Foundation, it is not intended to and does not present the financial position, changes in net assets, or cash flows of the Foundation.

#### NOTE 2 FISCAL PERIOD AUDITED

Single audit testing procedures were performed for program transactions occurring during the fiscal year ended June 30, 2023.

#### NOTE 3 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying Schedule includes all federal grants of the Foundation which had expenditures or continuing loan compliance requirements during fiscal year 2023 on the accrual basis of accounting. The Schedule has been prepared in accordance with accounting principles generally accepted in the United States of America. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement.

The Foundation charges only direct costs to federal award programs and has not negotiated an indirect cost rate with grantors or elected to use the 10% de minimus indirect cost rate as allowed under the Uniform Guidance.

#### NOTE 4 FEDERALLY FINANCED LOANS

On January 19, 2018, the Foundation received permanent financing from the United States Department of Agriculture (USDA) under the Community Facilities Loans and Grants program (Assistance Listing #10.766) to construct a student housing facility on the Shepherd University campus. All expenditures were incurred prior to the permanent financing by the USDA. However, the loan is subject to continuing compliance requirements and is required to be reported on the Foundation's consolidated schedule of expenditures of federal awards until it is repaid. A summary of the USDA beginning of year loan balance to the outstanding loan balance as of June 30, 2023 is as follows:

Loan Balance at July 1, 2022	\$ 20,967,795
Accrued interest converted to loan principal	222,963
Repayments of principal	(316,850)
Loan Balance at June 30, 2023	\$ 20,873,908

## SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Schedule of Findings and Questioned Costs Year Ended June 30, 2023

Section I	SUMMARY OF AUDITOR'S RESULTS					
Type of a	Statements uditor's report issued on whether the financial ents were prepared in accordance with GAAP:	Unmodified				
	control over financial reporting: al weakness(es) identified?	yes	Xno			
Signific	ant deficiency(ies) identified?	yes	none X reported			
Noncor	npliance material to financial statements noted?	yes	Xno			
	wards control over major programs: al weakness(es) identified?	yes	Xno			
Signific	ant deficiency(ies) identified?	yes	none X reported			
Type of auditor's report issued on compliance for major programs:		Unmodified				
	t findings disclosed that are required to be reported rdance with 2 CFR section 200.516(a)?	yes	Xno			
Identifica	ation of major programs:					
	Assistance Listing Number(s)	Name of Federal F	Program or Cluster			
	10.766	Community Facilitie	es Loans and Grants			
	reshold used to distinguish between type A and programs:	\$ 750,000				
Auditee o	qualified as low-risk auditee?	yes	Xno			
SECTION II	FINANCIAL STATEMENT FINDINGS					
Ther	e were no findings related to the financial state	ments during the year	ended June 30, 2023.			
SECTION III	FEDERAL AWARD FINDINGS AND QUESTIONED	Costs				

There were no findings related to federal awards during the year ended June 30, 2023.

## SHEPHERD UNIVERSITY FOUNDATION, INC. AND SUPPORTING ORGANIZATION Summary Schedule of Prior Audit Findings Year Ended June 30, 2023

#### FINDINGS RELATED TO THE FINANCIAL STATEMENTS

There were no findings related to the financial statements during the year ended June 30, 2022.

#### FINDINGS RELATED TO FEDERAL AWARDS

There were no findings related to the federal awards during the year ended June 30, 2022.